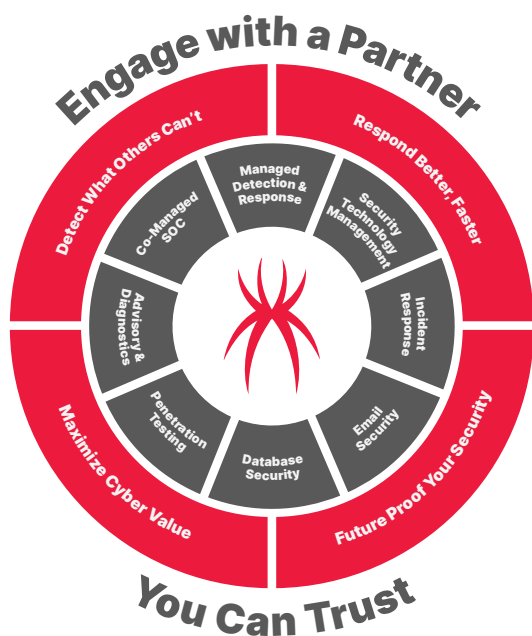




# About Trustwave

- Globally recognized cybersecurity leader with more than 25 years of experience detecting & eradicating threats
- Pure play cybersecurity provider with unmatched depth & breadth of portfolio
- Elite SpiderLabs team and security analysts monitor trillions of events and billions of threat intelligence indicators per year, protecting clients in over 86 countries worldwide
- Trustwave Security Colony provides low/no-cost access to essential security tools. Gain insights from anonymized Trustwave Consulting reports, track progress over time, and take self-paced Threat and Maturity Assessments to improve your security maturity.



## Managed Services

### Co-Managed SOC (SIEM)

Take back control of your security operations and make your SIEM work for you.

### Managed Detection & Response

Detect threats faster, defend with confidence, and respond with precision.

### Security Technology Management

Improve your defenses and monitor your security assets for optimal performance.

## Consulting & Professional Services

### Advisory & Diagnostics

Designed to help you understand your ability to address today's most pressing cybersecurity risks.

### Penetration Testing

Reduce risks by proactively identifying vulnerabilities and threats.

### Incident Response

Quick response team to help you prepare and rapidly respond to incidents.

## Security Products

### Database Security

Secure Databases. Protect Sensitive Data. Go Beyond Compliance.

### Email Security

Capture 99.99% of malware and exploits with extensive policy controls & layered protection against email-based threats.

## Most Recognized Pure Play Cybersecurity Provider across Analyst Firms

- Well positioned as a global MSS leader by Gartner, IDC & Forrester
- 2023 Frost & Sullivan Cybersecurity Company of the Year
- One of only a handful to be distinguished as a Representative vendor across Gartner Market Guides for MDR, MSS, Managed SIEM, and DFIR
- The highest positioned pure play cybersecurity provider in IDC's Marketscape Worldwide Managed Cloud Security Services in the Multi-cloud Era, 2022
- A top Innovator in the Frost & Sullivan Radar Reports for MDR, MSS & PSS
- One of only two pure play cybersecurity providers Included in Forrester Wave: Global Cybersecurity Consulting Providers

## Highly Decorated & Awarded by Cybersecurity Leaders

- Top 10 MSSP by MSSP Alert for 6th consecutive year
- 2023 CRN MSP 500 – Security 100
- Best Solution Global MDR Services Provider – Cyber Defense Magazine
- Best Solution Cloud Provider – Cyber Defense Magazine
- Featured in hundreds of articles annually across cybersecurity and tier 1 media



## 800+ Certifications & Growing to Help Clients Improve Cyber Resilience

- One of first MSSPs to provide services on Microsoft Sentinel
- Microsoft Solutions Partner: Advanced Specialization
- Microsoft Intelligent Security Association (MISA) member
- Microsoft Gold Competencies in Security, Cloud Platform, App Integration & App Development, awarded to top 1% of partners
- Highly touted Microsoft Most Valuable Professional Award
- The only partner that can service PANW Cortex globally
- Global CREST certified for Vulnerability Assessment, OWASP Verification Standard - Mobile, Penetration Testing and Simulated Target Attack & Response (STAR) Penetration Testing

## The Trustwave Difference

- Our patent-pending threat hunting methodology allows us to conduct 300% more higher-quality human-led threat hunts per year for indicators of behavior across our global client base.
- We help deploy the right security controls in the right place, and fine tune your technology to properly protect from and detect threats
- We ensure you get the highest return across your portfolio of cyber investments, with an accelerated time to value
- We ingest telemetry across your technology suite – not just your EDR – to identify and understand threats and their impact
- We grow with our customers! You have a partner that can collaborate and advise you on the evolution of your security strategy and program
- You will have a dedicated Cyber Success Team and a named resource with you for the life of the service contract

## The Trustwave Partner Advantage

- No channel conflict - our channel sales team works side by side with our direct sales team and security engineers who will handle everything from discovery to contract signing. We work to provide your customers with a solution that is designed exclusively for their organization
- Utilize our Trustwave Security Colony to help your customers with vulnerability and readiness assessments
- Leverage our partner program benefits and online portal for training tools, sales guides and co-marketing resources
- Take advantage of key technology alliance partnerships which augment the broad Trustwave portfolio of security services available for your customers - currently we support over 360 technologies
- Access to proposal-based Market Development Funds to generate and progress your pipeline, plus one-off marketing support as needed
- Special customer and partner trial offers and promotions

