

MANAGED DETECTION & RESPONSE

See How The
Numbers Add Up

**24X7
THREAT
DETECTION**

is what makes
MDR so vital



**8 FULL TIME
ANALYSTS**

are required to conduct
24/7 monitoring internally

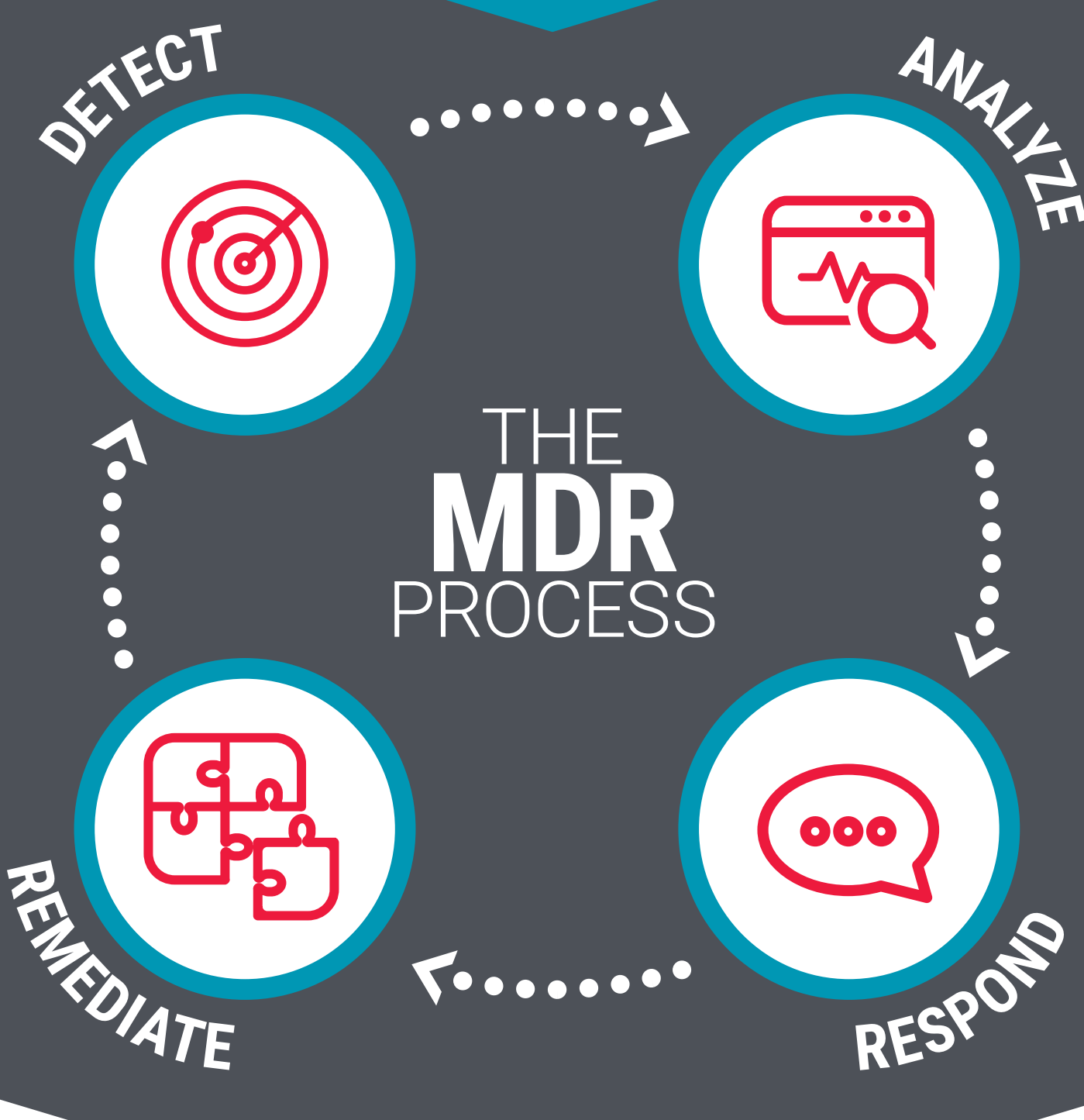


\$2 MILLION

per year is roughly what
that would cost to replicate

**16%
PER YEAR**

is how the MDR
market is expected
to grow globally
until 2024¹



MDR VS MSSP

WHAT'S THE DIFFERENCE?

MDR

Human driven to hunt
for advanced threats

Advanced investigation
capabilities for
evolved threats

Integrates into existing
SOCs, SIEMs and other
technologies

Includes specialized
response and
remediation with access
to elite security experts

MSSP

Process driven for
routine threat detection

Basic investigation
capabilities often result
in false positives

Often difficult or
impossible to integrate
with internal tools

Doesn't always include
response capabilities

7 QUESTIONS

TO ASK BEFORE YOU
HIRE AN MDR PROVIDER

- 1 What security research capabilities does the vendor have?
- 2 What threat intelligence sources are used in its service(s)?
- 3 How does the vendor attract and retain its people?
- 4 How does the vendor ensure they will not take any actions without permission?
- 5 Do its supported technologies align with your environment?
- 6 How are you able to interact with the service? (Email? Ticketing? Phone? Mobile app?)
- 7 Does the vendor have consulting capabilities as well as managed service capabilities?

